



PCSO

**4TH QUARTER ACCOMPLISHMENT REPORT
CY 2016**

Philippine Charity Sweepstakes Office

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EXECUTIVE SUMMARY

OPERATIONAL HIGHLIGHTS

PCSO posted a total Retail Receipts of **Php11,300,799,504.00** from Lotto, KENO, Small Town Lottery (STL) and Sweepstakes sales during the 4th quarter of CY 2016. Living up to its mandate of raising and providing funds for health programs, medical assistance and services and charities of national character through the conduct of charity sweepstakes races, lotteries and other similar activities, the PCSO allocated a total amount of **Php2,238,157,618.44** for its flagship charity program benefitting **58,927** IMAP patients.

By the end of the 4th quarter of 2016, there are already 37 At Source and Processing (ASAP) PCSO Help Desks existing nationwide, 30 in Metro Manila and 7 in the Provinces. The ASAP aims to make the charity services of PCSO closer to the public and for a more efficient and faster processing of requests for hospitalization assistance.

Lastly, in line with the agency's vision of having a timely and responsive presence in every province by 2020, the PCSO opened three new branch offices in North Cotabato, Kalinga, and Zamboanga Sibugay during this quarter, thereby making the PCSO's medical and health services closer to people in the said provinces and nearby municipalities.

FUND GENERATION

Retail Receipts

The combined gross sales of **Lotto**, **Lotto Express (Keno)**, **Small Town Lottery (STL)** and **Sweepstakes** for the period October to December 2016 amounted to **Php11,300,799,504.00**, which is 17.48% higher than last year's 4th quarter gross sales of Php9,619,077,374.00 (Table 1). Posting the highest increase in retail receipts for the period covered as compared to last year's performance is the **Small Town Lottery (STL)** at 121.15% while **Sweepstakes** and **Lotto** posted 66.67% and 24.66% increase, respectively.

Table 1. Comparative 4th Quarter Retail Receipts (2016 vs 2015)

GAMES	Retail Receipts		Variance (%)
	October – December 2016	October – December 2015	
A. LOTTO	7,359,315,190.00	7,358,058,300.00	.02
<i>Lotto 6/42</i>	556,525,280.00	504,373,300.00	10.34
<i>Mega Lotto 6/45</i>	668,003,040.00	690,866,080.00	-3.31
<i>Super Lotto 6/49</i>	617,400,140.00	1,024,778,380.00	-39.75
<i>Grand Lotto 6/55</i>	596,295,060.00	569,890,200.00	4.63
<i>Ultra Lotto 6/58</i>	392,261,340.00	498,618,740.00	-21.33
<i>EZ2</i>	1,770,294,560.00	1,582,734,870.00	11.82
<i>Suertres 3D</i>	2,566,868,400.00	2,319,442,430.00	10.67
<i>4D</i>	127,411,700.00	113,717,230.00	12.04
<i>6D</i>	64,255,670.00	53,637,070.00	19.80
B. LOTTO EXPRESS (KENO)	1,198,010,340.00	961,027,270.00	24.66
C. SMALL TOWN LOTTERY (STL)	2,730,973,974.00	1,234,899,792.00	121.15
D. SWEEPSTAKES	12,500,000.00	7,500,000.00	66.67
E. PERYAHAN		48,591,663.00	
TOTAL	11,300,799,504.00	9,619,077,374.00	17.48

Table 2. Comparative Quarterly Retail Receipts (2016 vs 2015)

Period	Retail Receipts (Lotto, KENO & STL)		Variance
	2016	2015	
1 st quarter	9,221,530,423.00	9,244,914,588.00	-0.25%
2 nd quarter	9,198,460,606.00	9,197,283,889.00	0.01%
3 rd quarter	9,843,416,227.00	9,206,981,876.00	6.91%
4 th quarter	11,300,799,504.00	9,619,077,374.00	17.48%
TOTAL	39,564,206,760.00	37,268,257,727.00	6.16%

Of the total gross sales for the 4th quarter of CY 2016, Lotto games contributed the highest retail receipts of **Php7,359,315,190.00** or 65% of the total gross sales (Figure 1).

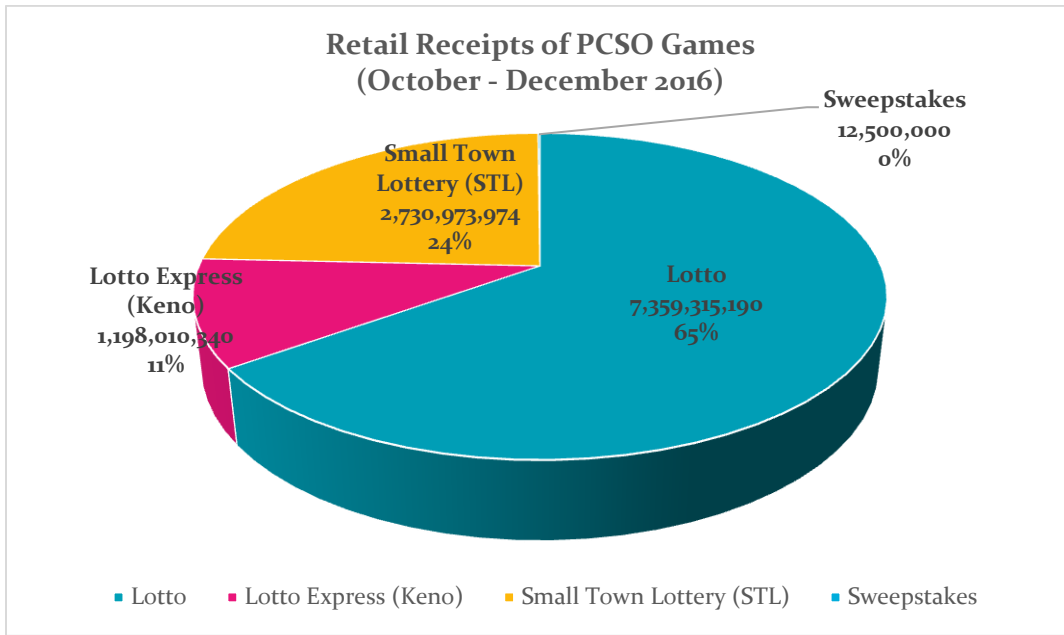


Figure 1. Retail Receipts Distribution (4th Quarter, CY 2016)

FUND PROVISION

IMAP

The IMAP aims to provide timely and responsive financial assistance to individuals with health-related needs. A guarantee letter is issued to the hospital or partner health facility which assumes the obligation of a specific amount due from the client for the services rendered.

During the period October to December 2016, the amount of **Php2,238,157,618.44** was allocated to **58,927** requests nationwide.

At Source ang Processing (ASAP) Program

The PCSO ASAP Desk is a point of access to the services of the IMAP within the hospital established through a partnership between PCSO and healthcare facilities that directly provide various health services to clients. It aims to expedite the delivery of services to clients by partner agencies and facilitate the manner the requests are processed in the office.

In May 2015, the ASAP delivery system was piloted with St. Luke's Medical Center (Quezon City) and St. Luke's Medical Center (Global City). As of December 31, 2016, the PCSO has already thirty-seven (37) partner hospitals; thirty (30) of which are found in NCR and seven (7) hospitals in various provinces.

Ambulance Donation Program

Table 3. Monthly Distribution of Ambulances (4th quarter, CY 2016)

Month	No. of ambulances released
October	45
November	44
December	76
TOTAL	165



During the 4th quarter, the agency, through the Assets and Supply Management Department, distributed **165 ambulances** to various recipients nationwide. Table 3 shows the monthly distribution of ambulances during the 4th quarter.

From January to December of 2016, PCSO distributed a total of 406 ambulances nationwide broken down as follows:

Table 4: Quarterly Distribution of Ambulances for CY 2016

Month	Number of ambulances released
1 st Quarter	112
2 nd Quarter	101
3 rd Quarter	28
4 th Quarter	165
Total	406

The PCSO Ambulance Donation Program provides ambulances to various government agencies, hospitals, and institutions, municipalities, cities, and provinces nationwide for the immediate transport of patients who need medical attention.

ADMINISTRATIVE AND SUPPORT TO OPERATIONS

Expansion of Branch Offices



Above photos were taken during the opening of the North Cotabato Branch Office on October 4, 2016, at the Provincial Capitol Compound, Amas, Kidapawan City. Bottom left photo shows (from left) PCSO General Manager Alexander F. Balutan, Board Member Atty. Loreto C. Ata, and Branch Operations Sector Assistant General Manager Remeliza M. Gabuyo. (Eugenio Darcy Geronimo/Justin Santos)

For the 4th quarter of CY 2016, PCSO opened three Branch Offices in the following areas:

Branch Office	Start of Operations	Address
North Cotabato	October 4, 2016	Provincial Capitol Compound, Amas, Kidapawan City
Kalinga	November 23, 2016	City Hall Compound, Tabuk City, Kalinga
Zamboanga Sibugay	November 28, 2016	Imelda Gymnasium, Titay, Zamboanga Sibugay

As of December 31, 2016, PCSO has already 56 Branch Offices nationwide.

Human Resource Information System (HRIS)



As part of the agency's goals to create a paperless transaction through the computerization of its operations, the agency has been installing the Human Resource Information System (HRIS) not only at its Head Office but also at its Branch Offices with Internet connection nationwide. Through the

HRIS, PCSO employees can make HR-related transactions such as viewing and editing their respective personal information and training.

Activation of HRIS is done for Sun Plaza Building while activation at the San Marcelino Office was postponed due to difficulty of accessing the website.

Compensation and Position Classification System

In compliance with the GCG, the agency has been preparing the Competency Assessment/Gap Analysis for the Compensation and Position Classification System (CPCS) in PCSO, pursuant to Executive Order No. 203. Through the CPCS, government-owned and -controlled corporations (GOCCs) under the GCG will have a standardized compensation system for government officials and employees.

With this, the agency has been coordinating with Willis Towers Watson, Career Clinic, and the Civil Service Institute (CSI) for the development of the PCSO CPCS.

Competency Framework



Above photo shows PCSO Chairperson Jose Jorge E. Corpuz (3rd from right), General Manager Alexander Balutan (3rd from left), and Branch Operations Sector Assistant General Manager (AGM) Remeliza M. Gabuyo unveiling the PCSO Competency Framework. With them are (from left) Charity Sector AGM Dr. Larry R. Cedro, Administrative Sector AGM Julieta F. Aseo, and Human Resources Department Manager Atty. Marissa O. Medrano. (photo by Eric delos Reyes)

As part of the agency's strategic objective of having an equipped and empowered professional workforce, PCSO committed to establish its Competency Framework to the Governance Commission for GOCCs (GCG).

During the 4th quarter, PCSO, through its Human Resources Department (HRD), launched its Competency Development Program. The PCSO Competency Framework was unveiled on November 14, 2016 at the PCSO Head Office, Conservatory Shaw Plaza Building, Mandaluyong City. The program aims to use a competency-based approach in HRD's process on the selection, evaluation, development, movement, and compensation of the agency's officials and employees.

Further, PCSO, through a letter dated December 8, 2016 signed by General Manager Alexander F. Balutan, submitted its Competency Framework to the Civil Service Commission.

Quality Management System (ISO)

PCSO continually aims to improve the quality of its service delivery to maintain its ISO 9001:2008 Certification issued by TUV-Rheinland-Philippines. PCSO's commitment for an improved quality of service was proven when it passed its first surveillance audit conducted by TUV Rheinland on December 14, 2016.

Construction/Rehabilitation/Retrofitting of PCSO Branch Offices

To uphold PCSO's commitment in providing quality services for Filipinos nationwide, the agency, through its General Services Department (GSD), has been monitoring and inspecting PCSO Branch Offices to ensure that the agency's offices are properly maintained for

For this quarter, GSD inspected and assessed the damages in Tuao, Cagayan Branch Office on December 12 to 14, 2016.