



PCSO

**3RD QUARTER ACCOMPLISHMENT REPORT
CY 2016**

Philippine Charity Sweepstakes Office

Table of Contents

Executive Summary.....	2
<i>Operational Highlights</i>	
Fund Generation.....	3
<i>Retail Receipts</i>	
<i>Lotto Games</i>	
<i>KENO</i>	
<i>Small Town Lottery</i>	
<i>Jackpot Winners</i>	
<i>Conduct of Online Lottery Draws</i>	
<i>PCSO Sponsored Races</i>	
Fund Provision.....	8
<i>Individual Medical Assistance Program (IMAP)</i>	
<i>At Source Ang Processing (ASAP) Program</i>	
<i>Ambulance Donation Program</i>	
Administrative and Support to Operations	12
<i>Human Resource Information System</i>	
<i>Competency Framework</i>	
<i>Compensation and Position Classification System</i>	
<i>Quality Management System</i>	

EXECUTIVE SUMMARY

OPERATIONAL HIGHLIGHTS

During the 3rd quarter of CY 2016, PCSO posted a total Retail Receipts of **Php9,843,417,237.00** from Lotto, KENO and Small Town Lottery (STL) sales. Being true to its mandate of raising and providing funds for health programs, medical assistance and services and charities of national character through the conduct of charity sweepstakes races, lotteries and other similar activities, the PCSO allocated a total amount of **Php2,205,915,874.75** for its flagship charity program – the Individual Medical Assistance Program (IMAP) answering to a total of **47,928** requests nationwide.

By the end of the 3rd quarter of 2016, there are already 36 At Source and Processing (ASAP) PCSO Help Desks existing nationwide. The ASAP aims to make the charity services of PCSO closer to the public and for a more efficient and faster processing of requests for hospitalization assistance.

In the third quarter of 2016 alone, PCSO was able to produce sixteen (16) lucky jackpot millionaires via its Lotto 6/42, Mega Lotto 6/45, Super Lotto 6/49, Grand Lotto 6/55 and Ultra Lotto 6/58 games.

FUND GENERATION

Retail Receipts

The combined gross sales of **Lotto**, **Lotto Express (Keno)** and **Small Town Lottery (STL)** for the period July to September 2016 amounted to **Php9,843,417,237.00**, which is **6.91%** higher than last year's 3rd quarter gross sales of Php9,206,981,876.60 (Table 1). Posting the highest increase in retail receipts for the period covered as compared to last year's performance is the **Lotto Express** at **16.64%**, while **Lotto** and **STL** posted **5.89%** and **5.58%** increase, respectively.

Table 1. Comparative 3rd Quarter Retail Receipts (2016 vs 2015)

GAMES	Retail Receipts		Variance
	July – September 2016	July – September 2015	
A. LOTTO	7,530,709,020.00	7,111,513,180.00	5.89%
<i>Lotto 6/42</i>	<i>703,323,620.00</i>	<i>590,886,500.00</i>	<i>19.03%</i>
<i>Mega Lotto 6/45</i>	<i>659,008,300.00</i>	<i>626,566,640.00</i>	<i>5.18%</i>
<i>Super Lotto 6/49</i>	<i>664,257,540.00</i>	<i>646,410,740.00</i>	<i>2.76%</i>
<i>Grand Lotto 6/55</i>	<i>912,486,400.00</i>	<i>633,519,980.00</i>	<i>44.03%</i>
<i>Ultra Lotto 6/58</i>	<i>470,420,740.00</i>	<i>612,190,340.00</i>	<i>-23.16%</i>
<i>EZ2</i>	<i>1,613,886,420.00</i>	<i>1,500,022,060.00</i>	<i>7.59%</i>
<i>Suertres 3D</i>	<i>2,319,912,120.00</i>	<i>2,325,497,970.00</i>	<i>-0.24%</i>
<i>4D</i>	<i>120,285,550.00</i>	<i>117,770,150.00</i>	<i>2.14%</i>
<i>6D</i>	<i>67,128,330.00</i>	<i>58,648,800.00</i>	<i>14.46%</i>
B. LOTTO EXPRESS (KENO)	1,058,207,010.00	907,222,960.00	16.64%
C. SMALL TOWN LOTTERY (STL)	1,254,501,207.00	1,188,245,736.60	5.58%
TOTAL	9,843,417,237.00	9,206,981,876.60	6.91%

The retail receipts of Lotto, Lotto Express (Keno) and Small Town Lottery (STL) for the 1st and 2nd quarters of CY 2016 did not post an increase in sales compared to the same periods in CY 2015 (Table 2).

Table 2. Comparative Quarterly Retail Receipts (2016 vs 2015)

Period	Retail Receipts (Lotto, KENO & STL)		Variance
	2016	2015	
1 st quarter	9,221,530,423.00	9,244,914,588.00	-0.25%
2 nd quarter	9,198,460,596.00	9,197,283,889.00	0.01%
3 rd quarter	9,843,417,237.00	9,206,981,876.00	6.91%
TOTAL	28,263,408,256.00	27,649,180,353.00	2.22%

Of the total gross sales for the 3rd quarter of CY 2016, Lotto games contributed the highest retail receipts of **Php7,530,709,020.00** or 76.5% of the total gross sales (Figure 1).

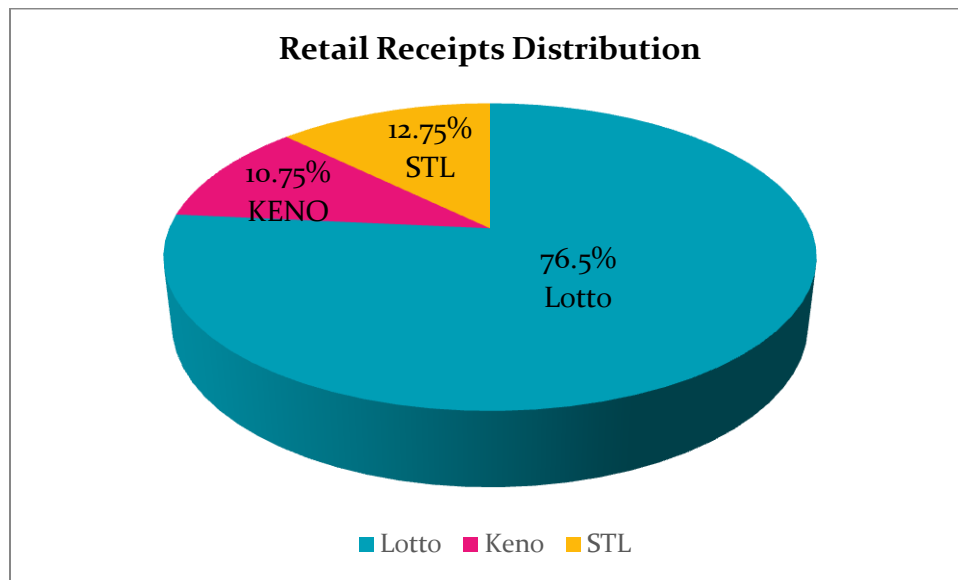


Figure 1. Retail Receipts Distribution (3rd Quarter CY 2016)

Jackpot Winners

In the third quarter of 2016 alone, PCSO was able to produce sixteen (16) lucky jackpot millionaires via its Lotto 6/42, Mega Lotto 6/45, Super Lotto 6/49, Grand Lotto 6/55 and Ultra Lotto 6/58 games (Table 3).

Table 3. Jackpot Winners (3rd Quarter CY 2016)

Lotto Games	Number of Jackpot Winners
Lotto 6/42	5
Mega Lotto 6/45	5
Super Lotto 6/49	2
Grand Lotto 6/55	2
Ultra Lotto 6/58	2
TOTAL	16

From January to September of CY 2016, already thirty-nine (39) lucky lotto players became jackpot millionaires with Lotto 6/42 producing the most number of winners or sixteen (16) jackpot winners. There were eleven (11), five (5), four (4) and three (3) jackpot millionaires for the Mega Lotto 6/45, Super Lotto 6/49, Grand Lotto 6/55 and Ultra Lotto 6/58, respectively for the first nine (9) months of CY 2016 (Figure 2).

A total of **Php2,070,798,248.00** jackpot prizes were given away by PCSO from January to September of 2016 with 53.6% of the said amount or **Php1,110,072,044.00** was distributed within the 3rd quarter of the same year.

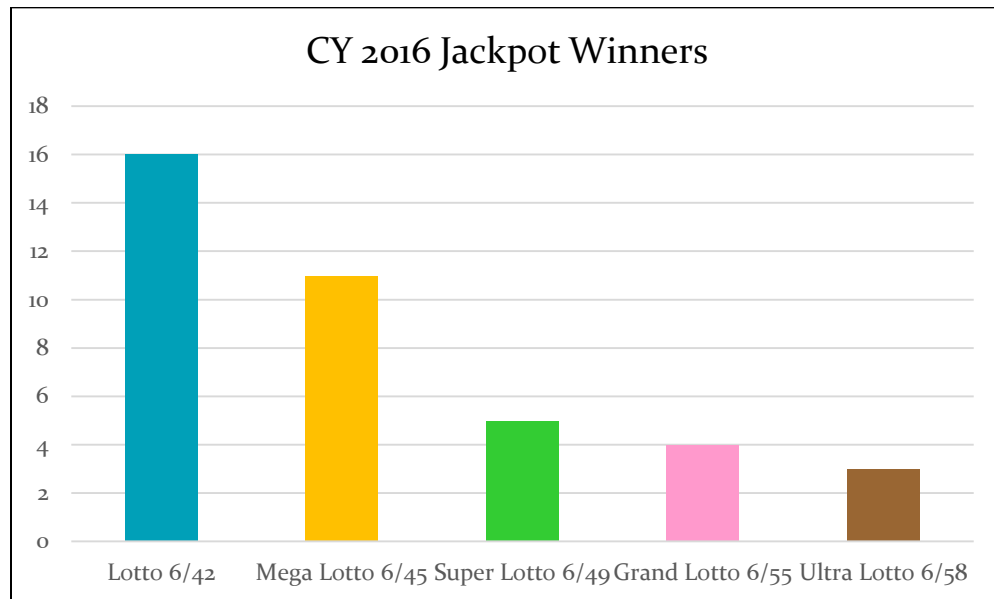


Figure 2. Number of Jackpot Winners (January to September 2016)

Conduct of Online Lottery Draws

From July 1 to September 30, 2016, PCSO was able to conduct **815** draws for its five (5) lotto game products and four (4) digit games (Table 4).

Table 4. Online Lottery Draws Conducted (3rd Quarter CY 2016)

Game	No. of Draws
Ultra Lotto 6/58	27
Grand Lotto 6/55	39
Super Lotto 6/49	39
Mega Lotto 6/45	40
Lotto 6/42	39
6 Digit	39
4 Digit	40
Suertres Lotto	276
EZ2 Lotto	276
Total	815

And for the same period, a total of **9,476 Online KENO (Lotto Express)** draws were conducted.

PCSO Sponsored Races

Three (3) PCSO-sponsored Horse Races for the period July – September 2016 were conducted as follows:

- 1) Open Maiden Race – July 16, 2016
- 2) PCSO Open Maiden Race – August 14, 2016
- 3) Open Maiden Race – September 24, 2016

FUND PROVISION

IMAP

The IMAP aims to provide timely and responsive financial assistance to individuals with health-related needs. A guarantee letter is issued to the hospital or partner health facility which assumes the obligation of a specific amount due from the client for the services rendered.

During the period July to September 2016, the amount of **Php2,205,915,874.75** was allocated to a total of **47,928** requests nationwide. 69% of these requests came from the PCSO Branch Offices while the remaining 31% were from the Head Office of the Agency.

From January to September 2016, the PCSO has allocated financial/medical assistance in the total amount of **Php5,249,494,196.62** answering to more than 200,000 requests nationwide (Table 5).

Table 5: Accomplishment Report for CY 2015 and January to September 2016
(Main and Branch Offices)

Year	No. of Cases			Amount (PhP)		
	Central Office	Branch Offices	TOTAL	Central Office	Branch Offices	TOTAL
Jan. to Sept. 2016	96,509	105,988	202,497	3,787,349,183.77	1,462,145,012.85	5,249,494,196.62

At Source ang Processing (ASAP) Program

The PCSO ASAP Desk is a point of access to the services of the IMAP within the hospital established through a partnership between PCSO and healthcare facilities that directly provide various health services to clients. It aims to expedite the delivery of services to clients by partner agencies and facilitate the manner the requests are processed in the office.

In May 2015, the ASAP delivery system was piloted with St. Luke's Medical Center(Quezon City) and St. Luke's Medical Center (Global City). As of September 30, 2016, the PCSO has already thirty-six (36) partner hospitals; twenty-nine (29) of which are found in NCR and seven (7) hospitals in various provinces (Table 6).

Table 6. List of partner health facilities with operational ASAP Desk

METRO MANILA		
	Government	Private
1	Amang Rodriguez Memorial Medical Center	Asian Hospital
2	Dr. Jose Fabella Memorial Hospital	Cardinal Santos Medical Center
3	East Avenue Medical Center	De Los Santos Medical Center
4	Jose R. Reyes Memorial Medical Center	FEU-NRMF Medical Center
5	Las Pinas General Hospital and Satellite Trauma Center	Hospital of the Infant Jesus
6	National Children's Hospital	J.P. Sioson General Hospital and Colleges, Inc.
7	Ospital ng Muntinlupa	Makati Medical Center
8	Philippine Children's Medical Center	Manila Doctors Hospital
9	Philippine Heart Center	Mary Johnston Hospital
10	Quirino Memorial Medical Center	MCU-FDTMF Hospital
11	Rizal Medical Center	Medical Center Manila (Manila Med)
12	San Lazaro Hospital	Metropolitan Medical Center
13	Tondo Medical Center	Our Lady of Lourdes Hospital
14		St. Luke's Medical Center, Q.C.
15		St. Luke's Medical Center, BGC
16		UERM Memorial Medical Center
PROVINCIAL		
	Government	Private
1	Batangas Medical Center	Brokenshire Integrated Health Ministries, Inc.
2	Bulacan Medical Center	Castro Maternity Hospital and Medical Center
3	Davao Regional and Medical Center	De La Salle University Medical Center
4	Mandaue City Hospital	

Ambulance Donation Program

During the 3rd quarter, the agency, through the Assets and Supply Management Department, distributed **28 ambulances** to various recipients nationwide. Table 1 shows the monthly distribution of ambulances during the 3rd quarter.



Table 7: Monthly Distribution of Ambulances for the 3rd quarter, CY 2016

Month	No. of ambulances released
July	7
August	3
September	18
TOTAL	28

From January to September of 2016, PCSO distributed a total of **275 ambulances** nationwide broken down as follows:

Table 8: Quarterly Distribution of Ambulances for CY 2016

Month	No. of ambulances released
1 st Quarter	135
2 nd Quarter	112
3 rd Quarter	28
TOTAL	275

Mandatory Contributions

PCSO was able to pay more than **P400million** mandatory contributions from July to September 2016, including the Commission on Higher Education (CHED), National Shelter Program, Philippine Red Cross, National Council on Disability Affairs (NVDA) and the Quezon Institute (Table 9 indicated herein below).

Table 9: Mandatory Contributions Paid (3rd Quarter 2016)

Particulars	Amount	
Commission on Higher Education (CHED)	Php	376,005,022.60
National Shelter Program		30,000,000.00
Philippine Red Cross		228,304.19
National Council on Disability Affairs (NCDA)		253,692.61
Quezon Institute		216,994.67
TOTAL	Php	406,704,014.07

ADMINISTRATIVE AND SUPPORT TO OPERATIONS

Human Resource Information System (HRIS)



As part of the agency's goals to create a paperless transaction through the computerization of its operations, the agency has been installing the Human Resource Information System (HRIS) not only at its Head Office but also at its Branch Offices with Internet connection nationwide. Through the HRIS, PCSO employees can make HR-related transactions such as viewing and editing their respective personal information and training.

This quarter, the HRIS has been rolled out to the following PCSO Branch Offices with Internet connection nationwide, as recommended by the Information Technology Services Department (Table 9).

Table 10: Details of the HRIS Roll-Out

Branch Office	Area	Date of HRIS production
1. Pampanga	NCL	July 14, 2016
2. Tarlac	NCL	July 14, 2016
3. Nueva Ecija	NCL	September 26, 2016
4. Laguna	STBR	July 21, 2016
5. Quezon	STBR	July 26, 2016
6. Mindoro	STBR	July 28-29, 2016
7. Albay	STBR	August 3-4, 2016
8. Cebu (<i>for all Visayas Branch Offices</i>)	Visayas	September 28, 2016
9. Davao (<i>for all Mindanao Branch Offices</i>)	Mindanao	September 29-30, 2016

Competency Framework



Above photo shows the Division Chiefs and Technical Assistants of PCSO who attended the Competency Based Human Resource Management Workshop from July 19 to 21, 2016, at the New Horizon Hotel, Mandaluyong City. With them are the facilitators from Career Clinic (seated, 3rd from left) Ms. Elvie Tarrobal, Ms. Susan Concepcion and Ms. Cora Texon. (photo by Eric delos Reyes)

As part of the agency's strategic objective of having an equipped and empowered professional workforce, PCSO committed to establish its Competency Framework to the Governance Commission for GOCCs (GCG).

During the 3rd quarter, the agency, through its Human Resources Department, conducted a Competency-based Human Resource Management Workshop at the New Horizon Hotel, Mandaluyong City from July 19 to 21, 2016. During the seminar, Division Chiefs and Technical Assistants of the agency's various offices and departments enhanced their skills and knowledge on competency

development and profiling to help them in developing and implementing a Competency Framework. The seminar, which was also attended by PCSO AGM for Management Services Sector Atty. Lauro A. Patiag, was facilitated by Career Clinic.

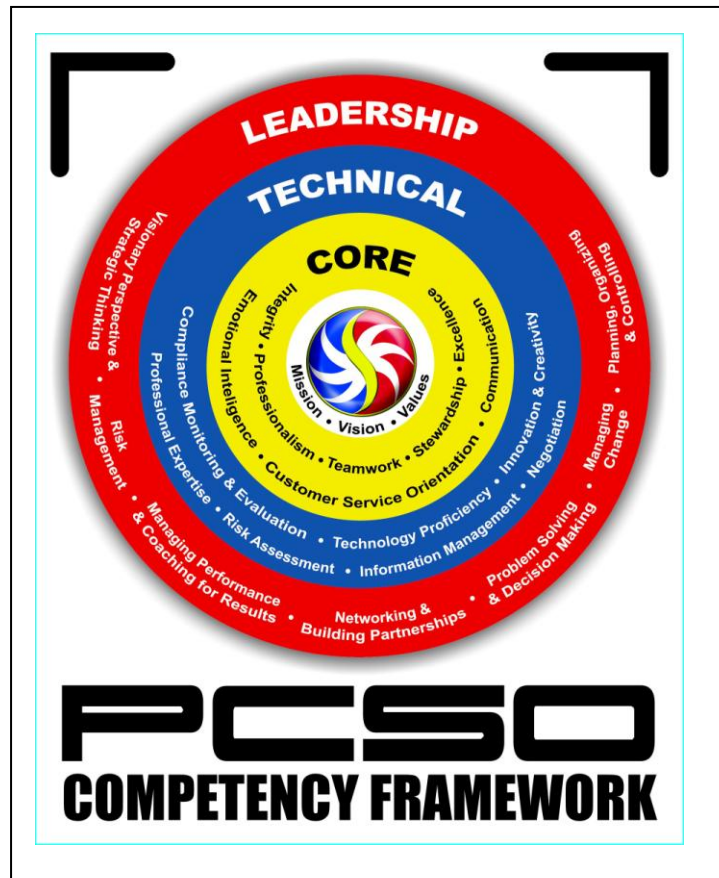


Figure 3: Competency Framework of PCSO

Compensation and Position Classification System

In compliance with the GCG, the agency has been preparing the Competency Assessment/Gap Analysis for the Compensation and Position Classification System (CPCS) in PCSO, pursuant to Executive Order No. 203. Through the CPCS, government-owned and -controlled corporations (GOCCs) under the GCG will have a standardized compensation system for government officials and employees.

With this, the agency has been coordinating with Willis Towers Watson, Career Clinic, and the Civil Service Institute (CSI) for the development of the PCSO CPCS.

Quality Management System (ISO)

PCSO continually aims to improve the quality of its service delivery to maintain its ISO 9001:2008 Certification issued by TUV-Rheinland-Philippines. It periodically conducts training for the PCSO Internal Quality Auditors, continuing education through the Training and Education Team of the QMS Committee and ISO Awareness for PCSO employees and inspection of workplace by the Workplace Organization Team.

The Agency aims to expand the coverage of its ISO Certification for CY 2016 to include the Charity Medical Services.